

**To:** Massone, Vittorio [REDACTED]; Bour, Alexis [REDACTED]; Olmesdahl, Nicolle [REDACTED]  
**From:** Franzen, Fabrice [/O=BAIN/OU=EXCHPARIS/CN=RECIPIENTS/CN=06FFR]  
**Sent:** Tue 12/16/2014 6:12:22 PM (UTC)  
**Subject:** RE: SARS pricing schedule  
[Copy of Annexure B RFP26 2014 PricingSchedule-V2.xlsx](#)

Thanks Vittorio

Alexis,

Please use attached version which includes Vittorio's feedback

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**From:** Massone, Vittorio  
**Sent:** Tuesday, December 16, 2014 10:03 PM  
**To:** Franzen, Fabrice; Bour, Alexis; Olmesdahl, Nicolle  
**Subject:** Re: SARS pricing schedule

Thank you Fabrice

I think we should put the full pricing in the hourly rates and at the bottom, whatever number comes out, we say we'll do a 50% discount just for this phase 1

Otherwise it'll be tricky to change the rates going forward. In the document, the full rates need to be showed

Thank you  
Vittorio

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**From:** Franzen, Fabrice  
**Sent:** Tuesday, December 16, 2014 02:59 PM GMT Standard Time  
**To:** Bour, Alexis; Olmesdahl, Nicolle  
**Cc:** Massone, Vittorio  
**Subject:** SARS pricing schedule

Alexis

Here with the price schedule for SARS – we're good to go.

V – FYI

Fabrice Franzen  
Partner  
Bain & Company, Inc. | [REDACTED]

[REDACTED] | web: [www.bain.com](http://www.bain.com)